



Nicol Estate Agents

Nicol Estate Agents. A Family Business At Heart

nicolestateagents.co.uk





N Welcome

We pride ourselves in being a contemporary, independent, family owned estate agency with traditional values, specialising in the sale of residential properties.

Our bespoke service is built around you and your home and combines beautiful marketing with local knowledge and our commitment and dedication to our clients raises the bar.

Your home is one of the largest investments you will ever make and we never forget that. Buying and selling property is a very people oriented business and good communication is essential for a successful move.

With over 150 years combined experience, an extensive qualified database of home buyers, prominent high street presence, proactive marketing and a proven track record of success, our knowledgeable and experienced sales team live locally and are available for help and advice.

At Nicol Estate Agents we value quality over quantity and there is no one-size fits all policy. We consider every home and every seller individually.

Located in the heart of Glasgow's Southside we help people to buy and sell homes throughout Glasgow and the West of Scotland.

Simply put, we love what we do. We value the great relationships we have built with our clients over the years and the reputation we have gained for great customer service.

So, if you are considering a move, we offer a range of specialist estate agency services and marketing packages, carefully crafted to suit you and all designed to maximise the value of your home.

Whatever your reason for moving, Nicol can help.



At Nicol Estate Agents we value quality over quantity and there is no one-size fits all policy. We consider every home and every seller individually





N Experience has its rewards

At the heart of our business are honest, traditional values

We believe that people and experience sells homes, and that a personal, honest approach achieves results.

At Nicol Estate Agents we take the time to get to know our clients and find out what they feel are the key selling points of their home - after all, it's the person living in a property that truly knows its merits. Key members of our team visit your property, so they can discuss the key characteristics of your home with any potential buyers that call or visit our office.

All our staff are dedicated to providing the highest level of service and attention throughout the entire moving and selling process.

We offer a bespoke, personal and transparent approach, providing a clear commission structure with no hidden charges and we will always endeavour to achieve the best price for your property.

Our key aim is to negotiate the best price from the right buyer and to achieve a moving date that works for you.



N A family business at heart

Karen, Douglas and the team have over 150 years combined experience in the industry having worked in senior positions for several large Estate Agents across the West of Scotland. With this experience, Karen and Douglas have seen what does and does not work when helping people to buy and sell homes and have taken this knowledge to develop and grow their own Estate Agency.

Our experience has led us to identify a need for a more personal and better value approach to buying and selling property.

Nicol Estate Agents is a family company, headed up by Karen and Douglas Nicol and was established in 2012.

Managing Director, Douglas commented "Based in East Renfrewshire and specialising in the sale of residential properties, we strive to provide exceptional service to both buyers and sellers and pride ourselves on our approachability whilst offering discretion and professionalism. Our relationship with our clients is of the utmost importance to us. Clients continue to complement our service and kindly recommend Nicol Estate Agents to their family and friends and often return to us to discuss their next move; therefore, excellent customer service is paramount to our business. We welcome feedback on the service we provide, so please feel free to get in touch."

You may also find our fees more reasonable than some of our competitors. By taking the best aspects of a traditional estate agency and combining the impact of the internet, Nicol Estate Agents redefines

the estate agency process at a price that offers real value to our clients.

Nowadays, the internet is at the heart of how we market a property attracting local, national and often International buyers.

We also ensure that all sales opportunities are utilised and at Nicol Estate Agents, we use all major successful property websites to advertise our properties, including Rightmove, S1 Homes and Onthemarket.com as well as our own website, www.nicolestateagents.co.uk, which attracts thousands of unique visitors every month.

We will also utilise our Property PR contacts for opportunities in local and national press, as well as email and social media alerts to our database of registered buyers.



Beautiful Marketing with Local Knowledge



N Take the stress out of selling

We believe it can be made harder by lack of communication.

That's where Nicol Estate Agents is different. We offer a transparent approach, and keep our clients informed every step of the way. At the heart of our business is honesty, allowing you to know exactly where you stand at every stage in the process.

We also understand that people today have busy home and working lives, that's why we open earlier and offer an accompanied viewing service.

Nicol Estate Agents will provide you with a thorough and tailored marketing plan and full, sales support from the initial meeting right through to completion.

We offer a transparent approach and keep our clients informed every step of the way.



N Buying

Our aim is to make buying a property an exciting and enjoyable experience.

Whether you are a first time buyer, looking for the next step up on the property ladder or want to find the ideal investment property, Nicol Estate Agents can help.

We have in-depth local knowledge of school catchment areas, council tax bands, public transport and motorway links and local amenities to help you decide on a suitable location, and to help potential buyers who are new to the area become familiar with everything the area has to offer.

As an alternative approach we provide off market, private sales. Off market sales are private and often provide a quick and stress-free process for both the buyer and seller.

So if you're looking for a special home that you can't see on the market at present, tell us what you are looking for and we will search the whole market on your behalf.

Whether you are a first time buyer, looking for the next step or looking to invest in a property, Nicol Estate Agents can help.



From apartments to family homes, Nicol Estate Agents can help.
Contact us today for a confidential, no obligation market appraisal of your home





Nicol Estate Agents - Redefining Estate Agency

Newton Mearns | 46 Ayr Road, Newton Mearns, Glasgow G46 6SA Email: mail@nicolestateagents.co.uk T. 0141 616 3960

Clarkston | 1 Helena Place, Clarkston, Glasgow G76 7RB Email: clarkston@nicolestateagents.co.uk T. 0141 638 4541

www.nicolestateagents.co.uk

